



Proposal for 2022-2023 Vestal Central School District

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GLENN W. TYMESON, MD, 1918-1984

June 8, 2022

Vestal Central School District
Attn: Jeffery Ahearn, Superintendent
201 Main Street
Vestal, NY 13850

Dear Mr. Ahearn:

The following is a proposal for services for the school year 2022 – 2023, effective July 1, 2022. The past few years have been extraordinary times for all of us, and we recognize the challenges that the district has faced. To that end, we would welcome the opportunity to discuss any changes that should be considered to accommodate the district's current needs. It remains our goal to help the district succeed in these unprecedented times.

In accordance with the fee structure requested in previous years, we propose a flat fee of \$57,450 for services for the period inclusive of July 1, 2022 – June 30, 2023. This represents a 2% increase over our current fee, which we have not raised since the 2019 – 2020 contract year.

It is our understanding that the school district intends to continue with the use of athletic trainers at football games. Accordingly, this year again our proposed fee does not include attendance at games. All other previously provided services are included in the proposed fee.

Services included in this proposal include examination of student grades K-12, including sports physicals; consultation regarding the athletic program; examination of new employees, school bus drivers, and tenure and cafeteria workers; attendance at special education committee meetings as necessary; telephone discussions with respect to building medical problems, individual student health care needs, employee health care needs; direction to the district with respect to compensation issues; the counter-signing of nurse practitioner physical examination forms and supervision of nurse practitioner services provided to the school district.

Physical examination in any category can be performed on a scheduled basis at your facilities by the health care providers at Endwell Family Physicians. Arrangements can be made to do

certain physicals at Endwell Family Physicians at the convenience of the employee and physician if needed.

Please note that this proposal does not include the cost of any supplies, immunizations, injections, vaccinations, or other costs that Endwell Family Physicians would incur above and beyond the time and value of our provider services. For example, if you seek periodic seasonal immunizations (influenza), Hepatitis B Vaccines, or Mantoux tests for new food service workers, those would be scheduled separately and paid by other agreement.

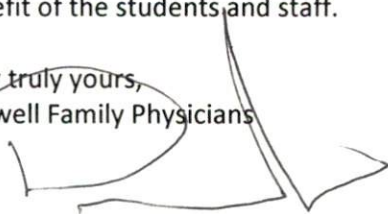
Pursuant to the recommendations of the American Academy of Pediatrics and the American Academy of Family Physicians, Endwell Family Physicians believes that a student physical or a pre-participation sports exam is best performed by his or her personal/private physician. Endwell Family Physicians will provide oversight of those exams in accordance with applicable educational and health mandates. This includes co-signatures of physicals performed by personal/private physicians.

We understand the importance of ensuring the health and safety of staff and students, as well as ensuring compliance with applicable regulatory agencies. We are also fully aware of the potential liabilities and challenges that a school district faces, and would be happy to discuss anything in this proposal or ways to improve the care we provide.

We do also want to inform you of a change in our physicians. Dr Gasparis, who along with Dr Tunick has been providing services to the district, will be transitioning this service to Dr Lorraine. Like Dr Gasparis, Dr Lorraine is a partner of Endwell Family Physicians. We know that you will remain in good hands with Drs Lorraine and Tunick.

Please do not hesitate to bring to our attention ways in which we can be helpful in the ongoing pandemic. We hope to continue our ongoing mutually beneficial relationship with the school district. It is our belief that we will provide the highest level of service available, and we have truly enjoyed providing medical care to the District since November 2012. We look forward to the opportunity to spend another year working with the Vestal Central School District for the benefit of the students and staff.

Very truly yours,
Endwell Family Physicians



Demetrios Gasparis, MD



Eric Lorraine, DO